

Interlock News

Issue 2, November 2009



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A Message from the General Manager



As New Zealand comes out of its economic recession it is important to use the lessons learned during the downturn to grow and improve business relationships going forward.

One of our key learnings was that we needed to increase contact with our customers, particularly those abroad. This year, we started a process to contact our export customers to gain correct company details and information about their business. This information has allowed us to renew contact with old customers who we have not serviced for some years, improve our customer relationship database and therefore improve our customer service to all customers.

Good customer service is very important to ASSA ABLOY. To quote our president Mr Johan Molin, "good customer service is key to future profit and is strategically very important".

We believe that providing superior customer service to you, our customers, in turn allows you to provide superior customer service to your customers. Our technical ability to solve problems for you, as well as our ability to understand your operational needs, is critical to being able to provide the service levels that you look forward to and expect.

Our team of professional customer service operators have been trained to understand the specific needs of export customers and are able to respond to your product and shipping needs effectively and efficiently.

So as your business changes to match the improved economic times you can be assured that ASSA ABLOY New Zealand is able to provide excellent customer service to suit your needs.

Ken Dick

General Manager
ASSA ABLOY New Zealand

PT.GGESTA take on Pacific Place, Jakarta

PT.GGESTA are consultants, specifiers and providers of architectural hardware.

As longstanding suppliers of Interlock product, they have overseen the installation of ASSA ABLOY door and window hardware in a number of major developments throughout Indonesia.

In 2007, PT.GGESTA was involved with the Pacific Place project; a new and exciting development located in the heart of the Sudirman Central Business District of Jakarta.

Pacific Place consists of an upscale international shopping centre, an office tower, a grand multifunction hall, luxurious apartments and the Ritz Carlton hotel. This variety, combined with its central location and state-of-the-art architecture, has made Pacific Place a destination of choice when it comes to shopping and lifestyle.

Chosen for their high quality and reliable standard, PT.GGESTA supplied several ASSA ABLOY products for both the Pacific Place apartments and the Ritz Carlton 5-star Hotel. For top hung windows Interlock 4B-series Stays, Safety Stays and Avonal locking window fasteners were used. Sliding doors were kitted with flush pull Albany Surface locks and Side Adjusting rollers.

ASSA ABLOY are proud to have assisted PT.GGESTA with the Pacific Place project and we look forward to servicing them in the future.

If you would like to tell us about your major projects, simply send an email to nzexport@assaabloy.com



Optimum Performance in Mortice Locks

The new Lockwood Optimum Mortice Lock offers a new and improved locking system, with enhanced furniture options available.

When deadlocked, the Optimum provides increased security with up to four points of locking including the latch, deadbolt and shootbolts. Furthermore, when used with the correct strikes, this lock generates advanced seal compression for greater water and air seal performance. Strikes may be custom made where viable.

Standard Optimum kits are supplied with furniture and keyed cylinder(s). The locking system has been specially designed to fit ASSA ABLOY's Palladium or new Verona escutcheon styles and handles, as well as an upgraded version of the Palladium furniture, called Palladium Xtra. This option has the added feature of a LockAlert coloured indicator to visually show whether the door is deadlocked or not, and a safety snib for at home security.

Features

- Sequencing of locking points can be in any order
- Upward motion of the handle activates the shootbolts, while downward action of the handle deactivates the latch and shootbolts
- With correct strikes, generates optimum seal compression to provide improved water and air seal performance, especially for large panel doors
- Handing of the lockset is adjusted by reversing the orientation of the latch bolt
- Compatible with Euro-profile cylinders

Options

- Available with 30mm, 40mm or 50mm backset
- Short/Long Throw 4-Point
- Available with Verona, standard Palladium, or Palladium Xtra furniture
- Double cylinder, cylinder and turnknob, half cylinder or half turnknob
- An extensive range of colour finishes
- Custom made strikes (where viable), speak with one of our export customer services team for further information



Optimum Lock with Palladium Xtra Furniture, stainless steel finish



Optimum Lock with Verona Furniture, arctic white finish

Export Sales Conference, 2010

It is official...

In March, 2010 ASSA ABLOY New Zealand will host its first ever export sales conference. The conference will run over 3 days, with one of New Zealand's leading window fabrication companies in attendance as guest speakers. Invitations to the conference will be communicated at the beginning of December.

For enquiries regarding this event or to express interest please email Natasha Chung:
natasha.chung@assaabloy.com



Stay in Control with Interlock

As you may be aware, ASSA ABLOY has a vast range of aluminium and stainless steel stays catering to the majority of stay applications. Whether you are looking to control top or side hung windows or to restrict the opening of the window, ASSA ABLOY can provide you with a high quality solution.

From our range of stainless steel stays, the premier Interlock 4-BC Series has proven to be particularly popular. These stays are used for the support and frictional control of casement (projecting side hung) windows. Suitable for aluminium, timber or uPVC window sashes, these 4-bar friction stays are ideal for residential or light commercial applications.

The 4-BC Series is suitable for windows of different sizes and weights. Refer to the table below or contact one of our customer service representatives for assistance in choosing the right stay for your needs.

Features of the 4-BC Series:

- Made from 304 grade austenitic (non-magnetic) stainless steel
- Non-handed
- No sliding channels
- Manufactured with the unique “pull in” feature to compress the window seals
- Factor set friction levels meaning no on-site adjustment necessary
- Incorporates the ASSA ABLOY patented friction bearing ensuring opening angle is maintained
- Specific function models include: Non-friction (NF), restricted opening (R), short (SH) and cropped off end (FP)



Model	Application	Max. Sash	Opening Max.	Sash	Product
230 4BC	Projecting Side Hung	800mm	90°	25kg	P1090
230 4BCNF	Projecting Side Hung	800mm	90°	25kg	P1090NF
230 4BCR	Projecting Side Hung	800mm	77°	25kg	P1090R
300 4BC	Projecting Side Hung	750mm	56°	20kg	P1120
430 4BC	Projecting Side Hung	1000mm	90°	40kg	P1080
430 4BCNF	Projecting Side Hung	1000mm	90°	40kg	P1080NF
430 4BCSH	Projecting Side Hung	1000mm	90°	40kg	P1080SH

Note: Casement stays are only recommended for use on casement windows where the window height is twice the window width.

Contact Our Export Team

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door opening solutions.